

CRAIN'S LIST: LARGEST LOBBYING FIRMS

Ranked by number of Detroit area clients

	Company name Street Address, City Zip code Phone; Web site Top executive	Number of Detroit Area clients July 2006	Number of Detroit Area clients July 2005	Number of Total clients July 2006	Number of Total clients July 2005	Number of state- registered lobbyist agents July 2006	Amount spent on food and beverage expenses August - December 2005	Amount spent on Other Expenses August- December 2005	Total expenses August - December 2005	Top 5 clients
1.	Karoub Associates 121 W. Allegan St., Lansing 48933 (517) 482-5000; www.karoubassociates.com Jim Crawford, Jim Curran, Gregory Eaton, Scott Faustyn, Joe Garcia, Joe Palamara, Mike Ranville, Kim Rhead, Jack Schick, Shelly Stahl, and Tabitha Zimny, partners	72	70	117	122	11	\$4,834	\$406,281	\$411,115	Taubman Centers, Blue Cross Blue Shield, Comerica, Wayne County, Beaumont Hospital
2.	Governmental Consultant Services Inc. 530 W. Ionia, Suite B, Lansing 48933 (517) 484-6216; www.gcsionline.com Michael Hawks, Nell Kuhnmuench, Stephen Young, Kirk Profit, Patrick Laughlin, Directors	64	68	110	112	12	\$13,362	\$454,996	\$468,358	City of Detroit, DaimlerChrysler, AT&T, Detroit Medical Center, Detroit Renaissance
3.	Muchmore Harrington Smalley & Associates 124 W. Allegan St., Suite 1900, Lansing 48933 (517) 484-8800; www.mhsa.com Patrick Harrington, Jon Smalley, Shareholders	50	52	103	106	10	\$820	\$371,152	\$371,972	Ilitch Holdings Inc., Enterprise Leasing Co. of Detroit, Oakland County, Northwest Airlines, Lawrence Technological University
4.	Kelley Cawthorne 101 S. Washington Square, Ninth floor, Lansing 48933 (517) 371-1400; www.kelley-cawthorne.com Dennis Cawthorne, managing partner	49	47	78	76	8	\$3,784	\$137,160	\$140,944	Wayne State University, Oakwood Healthcare System, Ford Motor Co., Wayne-Westland Community Schools, Wal-Mart Inc.
5.	Kheder Davis & Associates, Inc. 201 N. Washington Square, Suite 905, Lansing 48933 (517) 482-2896; www.kheder.com Noble Kheder, chairman, and John Davis, president	47	46	72	80	5	\$1,394	\$94,069	\$95,463	Arab American and Chaldean Council, Fifth Third Bank, Novell, Oakwood Healthcare Inc., Quest Diagnostics, University of Michigan Health System

This list is an approximate compilation of the largest Michigan lobbying firms by number of clients in Wayne, Oakland, Macomb, Washtenaw and Livingston counties. It is not a complete listing but the most comprehensive available. Information was provided by the firms themselves and taken from state regulatory filings. NA = not available.

LIST RESEARCHED BY JOANNE SCHARICH AND MICHAEL LEE