

# CRAIN'S LIST: LARGEST OEM PARTS SUPPLIERS

By 2007 sales of original-equipment manufacturer parts

	Company Address Phone; Web site	Top local executive	OEM sales (\$000,000) 2007	OEM sales (\$000,000) 2006	Percent change	Products
1.	<b>Delphi Corp.</b> 5820 Delphi Drive, Troy 48098 (248) 267-8642; www.delphi.com	Rodney O'Neal president and CEO	<b>\$22,283.0</b>	\$22,737.0	-2.0%	Electronics, transportation components and integrated systems
2.	<b>Johnson Controls Automotive Experience</b> 49200 Halyard Drive, Plymouth 48170 (734) 254-5000; www.johnsoncontrols.com	Beda Bolzenius president, automotive experience	<b>18,200.0</b>	19,500.0	-6.7	Automotive seating, electronics, interiors, and batteries; facilities management and controls
3.	<b>Lear Corp.</b> 21557 Telegraph Road, Southfield 48033 (248) 447-1500; www.lear.com	Robert Rossiter chairman, president and CEO	<b>15,995.0</b>	17,839.0	-10.3	Interior systems, seats, instruments, flooring and acoustic systems
4.	<b>TRW Automotive Holdings Corp.</b> 12025 Tech Center Drive, Livonia 48150 (734) 855-2600; www.trwauto.com	John Plant president and CEO	<b>13,555.0</b>	12,162.0	11.5	Vehicle control and driver-assist systems; braking, steering, suspension and occupant safety, and electronics, engine components, body control and fastening systems
5.	<b>Visteon Corp.</b> 1 Village Center Drive, Van Buren Township 48111 (800) 847-8366; www.visteon.com	Don Stebbins president and CEO	<b>10,211.0</b> ①	10,706.0 ②	-4.6	Climate-control, interiors, electronics and lighting
6.	<b>Denso International America Inc.</b> ③ 24777 Denso Drive, P.O. Box 5047, Southfield 48086 (248) 350-7500; www.densocorp-na.com	Haruya "Harry" Maruyama president and CEO	<b>8,300.0</b>	6,500.0	27.7	Thermal, powertrain control, electric, electronic information and safety system and components
7.	<b>ArvinMeritor Inc.</b> 2135 W. Maple Road, Troy 48084 (248) 435-1000; www.arvinmeritor.com	Charles McClure chairman, president and CEO	<b>6,400.0</b>	9,195.0	-30.4	Emissions technologies, roof and door systems, undercarriage systems, drivetrain systems and components
8.	<b>Robert Bosch L.L.C.</b> ④ 38000 Hills Tech Drive, Farmington Hills 48331 (248) 876-5000; www.boschusa.com	Peter Marks chairman, president and CEO	<b>5,785.6</b> ②	4,749.9 ②	21.8	Gasoline systems, diesel systems, chassis systems, brakes and control, electrical drives, starters and generators, automotive electronics, car multimedia, steering systems
9.	<b>BorgWarner Inc.</b> 3850 Hamlin Road, Auburn Hills 48326 (248) 754-9200; www.borgwarner.com	Tim Manganello chairman and CEO	<b>5,329.0</b>	4,585.0	16.2	Engine and drivetrain systems and components
10.	<b>Continental Automotive Systems</b> 1 Continental Drive, Auburn Hills 48326 (248) 393-5300; www.conti-online.com	Samir Salman CEO, North America	<b>5,250.0</b> ②	2,408.7	118.0	Tires, stability-management systems, electronic chassis systems and brake systems

For companies based in Detroit and divisions of U.S.-based companies in Detroit, figure is for worldwide OEM sales. For divisions of foreign-owned companies, figure is for North American OEM sales.

① *Crain's* estimate.

② *Automotive News* estimate.

③ Denso International America's 2008 division revenue is an *Automotive News* estimate for the fiscal year ending March 31, 2009. Figure represents North American OEM part sales. The 2007 figure is for the Americas.

④ Revenue figures reflect automotive technology sales only.

LIST RESEARCHED BY CAMILLE PIPPEN, ANNE MARKS AND JOANNE SCHARICH