

CRAIN'S LIST: LARGEST GROUP HEALTH CARE PLANS Ranked by 2007 revenue

	Company Address Phone; Web site Top executive	Revenue (\$000,000) 2007	Revenue (\$000,000) 2006	Percent change	Total enrolled members year-end 2007	Total enrolled members year-end 2006	Percent change	No. of enrolled members in HMO/DHMO plan	No. of enrolled members in PPO plan	No. of enrolled members in POS plan	No. of members in other plans	Name of group health care plans/types
1.	Blue Cross Blue Shield of Michigan/ Blue Care Network 600 E. Lafayette Blvd., Detroit 48226 (313) 225-9000; www.bcbsm.com Daniel Loepp, president and CEO	\$19,400.0 ①	\$16,300.0 ①	19.0%	4,629,097 ②	4,570,981 ②	1.3%	648,278 ③	3,247,693	62,211	670,915	Traditional Blue Cross Blue Shield, Blue Preferred PPO, Community Blue PPO, Healthy Blue Incentives PPO, Blue Care Network of Michigan HMO, BCN Healthy Living, Flexible Blue plans compatible with health savings accounts, MyBlue products in the under-65 individual market, Medicare Advantage, Part D prescription drug plans
2.	Delta Dental of Michigan Farmington Hills and Lansing (517) 349-6000; www.deltadentalmi.com Thomas Fleszar, president and CEO	1,974.4	1,939.0	1.8	7,600,000	NA	NA	NA	NA	NA	NA	Delta Dental Premier, Delta Dental PPO, DeltaCare, DeltaVision
3.	Health Alliance Plan 2850 W. Grand Blvd., Detroit 48202 (313) 872-8100; www.hap.org Patricia Richards, interim CEO	1,611.5	1,677.5	-3.9	537,689	568,711	-5.5	358,980	129,301	2,098	47,310	HMO, PPO, POS, EPO, self-funded, Medicare plans
4.	CVS Caremark Corp. L.L.C. 24370 Northwestern Highway, Suite 250, Southfield 48075 (800) 618-4877; www.caremark.com Jason Klein, vice president, sales	638.4	595.8	7.1	1,311,259	1,250,513	4.9	0	0	0	1,311,259	Prescription drug plans
5.	Molina Healthcare of Michigan Inc. 100 W. Big Beaver Road, Suite 600, Troy 48084 (888) 898-7969; www.molinahealthcare.com Jesse Thomas, president	560.3	468.6	19.6	209,111	NA	NA	209,111	0	0	0	Medicaid, Medicare

This list of leading Detroit-area group health care plans encompasses medical, dental, optical and other health care organizations. For companies with headquarters in Wayne, Oakland, Macomb, Washtenaw or Livingston counties, the figures are for the entire business. For companies with headquarters elsewhere, the figures are for business in Southeast Michigan only. NA = not available.

① Total of premiums and premium equivalents that include both fully insured and self-funded business.

② Does not include members that are part of Michigan-based groups but residing outside of Michigan.

③ Includes members belonging to Blue Care Network subsidiaries.

LIST RESEARCHED BY ANNE MARKS AND JOANNE SCHARICH