

CRAIN'S LIST: LARGEST RESIDENTIAL BROKERS

Ranked by 2008 gross sales

	Company Address Phone; Web site	Top executive	Gross sales (\$000,000) 2008	Gross sales (\$000,000) 2007	No. of residential transactions closed in 2008	No. of offices/ No. licensed brokers and registered sales representatives	Average sales per office (\$000,000)
1.	Real Estate One Inc. 25800 Northwestern Highway, Suite 100, Southfield 48075 (248) 208-2900; www.realestateone.com	Richard Elsea chairman	\$1,961.8	\$2,434.9	14,851	32 1,404	\$61.3
2.	Coldwell Banker Schweitzer Real Estate Inc. 3555 E. 14 Mile Road, Sterling Heights 48310 (586) 268-1000; www.cbschweitzer.com	Paul Schweitzer president	554.6	722.6	3,528	NA NA	NA
3.	Charles Reinhart Co. 2200 Green Road, Suite E, Ann Arbor 48105 (734) 747-7888; www.reinhartrealtors.com	David Lutton president	401.2	439.9	1,681	9 161	44.6
4.	Edward Surovell Realtors 1884 W. Stadium Blvd., Ann Arbor 48103 (734) 665-9800; www.surovell.com	Edward Surovell president	362.1	453.5	2,054	8 175	45.3
5.	Re/Max Classic 29630 Orchard Lake Road, Farmington Hills 48334 (248) 737-6800; www.detroitmetrorealestate.com	Carlina Boji broker and owner	359.6	288.3	2,979	6 117	59.9

This list of leading residential brokers is an approximate compilation of the leading brokers in Wayne, Oakland, Macomb, Washtenaw and Livingston counties. It is not a complete listing but the most comprehensive available. Unless otherwise noted, information was provided by the companies. NA = not available. NR = not relevant.

LIST RESEARCHED BY ANNE MARKS