

CRAIN'S LIST: LARGEST BUSINESS-INSURANCE

Ranked by 2007 revenue

	Company Address Phone; Web site Top local executive	Revenue 2007	Revenue 2006	Employees in Detroit area as of Jan. 2008
1.	Meadowbrook Insurance Group Inc. 26255 American Drive, Southfield 48034-6112 (248) 358-1100; www.meadowbrook.com Robert Cubbin, president and CEO	\$104.9	\$99.8	227
2.	Aon Group 3000 Town Center, Suite 3000, Southfield 48075 (248) 936-5200; www.aon.com LeAnne McCorry, resident managing director	53.4	46.8	125
3.	Brown & Brown of Insurance 35735 Mound Road, Sterling Heights 48311 (586) 977-6300; www.bbdetroit.com Paul Glantz, president, Troy; Jim Peabody, president, Fenton and Eugene LoVasco, president, Sterling Heights	51.5	18.1	216
4.	Marsh 600 Renaissance Center, Suite 2100, Detroit 48243 (313) 393-6800; www.marsh.com Dan Deighton, managing director and Detroit office head	49.7	47.6	199

Valenti, Trobec, Chandler Inc.

1175 W. Long Lake Road, Troy 48098

(248) 828-3377; www.vtcins.com; www.gswins.comAlan Chandler, CEO and president; Terry Griffin, COO and
Robert Trobec, CFO

The list business-insurance agencies is an approximate compilation of the largest such agencies in Wayne, Oakland, Macomb, Washtenaw and Livingston counties. All information was obtained from the agencies.

Agencies with headquarters in metro Detroit are listed with total company revenue. Agencies with headquarters outside metro Detroit are listed with revenue of their local operations only. This is not a complete listing but the most comprehensive available. NA = not available.

LIST RESEARCHED BY ANNE MARKS AND JOANNE SCHARICH